



Why Stock Indices Performance Differ; A Case Study of NASI vs NSE 20, & Cytonn Weekly 04/2018

Company updates

- On Saturday, 28th January 2018, part of our team visited Christ Chapel Children's Home in Huruma, a non-profit making organization initiated in 2002 to offer an institution for holistic child development. The Cytonn team engaged children under the home in team building activities that included playing games and group discussions, and later donated foodstuffs and books to the children. See event note [here](#)
- Our Senior Manager, Regional Markets, Johnson Denge, discussed the operating environment in 2017 and its effect on real estate, as well as the opportunities in the property market in 2018. Watch Johnson on Citizen TV [here](#)
- The Q4'2017 Sharp Cents, a quarterly publication by Cytonn Investments is now available. You can download the online version [here](#)
- We recently launched a technology driven newsletter, which showcases Cytonn Technologies products and achievements. You can download the Newsletter [here](#)
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of **The Alma, Amara Ridge, The Ridge, and Taraji Heights**. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0% and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register [here](#)
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the trainings for their teams. The Wealth Management Trainings are run by the Cytonn Foundation under its financial literacy pillar. If interested in our Private Wealth Management Training for your employees or investment group please get in touch with us through clientservices@cytonn.com or book through this link [Wealth Management Training](#). To view the Wealth Management Training topics, click [here](#)
- For recent news about the company, see our news section [here](#)
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: [Summary of Investment-Ready Projects](#)
- To invest in any of our current or upcoming real estate projects, please visit Cytonn Real Estate:
 - Cytonn Towers, where we are only selling residential units in the first phase of residential apartments, is currently about 20.0% sold. See [Cytonn Towers](#)
 - The Alma phase one which is 55.0% sold. See [The Alma](#)

- Amara Ridge has currently 100.0% uptake. See **Amara Ridge**
- Situ Village is currently 22.0% sold. See **Situ Village**
- The Ridge (Phase 1) is currently 31.0% sold. See **The Ridge**
- Taraji Heights is currently 14.0% sold. See **Taraji Heights**
- RiverRun Estates (Phase 1) is currently 11.0% sold. See **RiverRun Estates**
- With over 10 investment ready projects worth over Kshs 82.0 billion of project value, we shall be very selective on new real estate projects going forward, only focusing on Joint Ventures and real estate opportunities with deep value. We are increasingly focused on private equity deals. Should you have any deals in banking, insurance, education, hospitality and technology sectors, kindly email a teaser to PE@cytonn.com.
- Cytonn Education Services, Cytonn's affiliate for making investments into the education sector, is looking for locations to set a Technical College, under the brand name Cytonn Technical College. We are therefore looking for a stand-alone unit in Nairobi that sits on at least 1 to 2-acres of land and is accessible via public means available for let to host the Technical College. In case you have any information regarding a unit that fits the above description you can reach us at rdo@cytonn.com or call us on 0709-101000.
- We continue to beef up the team with ongoing hires for a Senior IT Engineer, and Lecturers - Cytonn Technical College, among others. Visit our website **Careers at Cytonn** to apply.

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