

## The Draft Financial Markets Conduct Bill, 2018, & Cytonn Weekly #23/2018

## Company updates

- On 8<sup>th</sup> June 2018, Cytonn Foundation, Cytonn Investment's corporate social investment arm, held its quarterly media training session to educate members of the media on affordable housing in Kenya
- On 4<sup>th</sup> June 2018, Cytonn Education Services (CES), Cytonn Investment's education services affiliate, held a media briefing on 6<sup>th</sup> Floor, Queensway House, Kaunda Street, Nairobi CBD, to introduce CES and Cytonn College of Innovation and Entrepreneurship (CCIE), ahead of the official opening of CCIE later this year. See Event Note
- Our Investment Analyst, Stephanie Onchwati, discussed the Kenya Shilling and market movements on the Nairobi Stock Exchange. Watch Stephanie on CNBC here
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of **The Alma**, **Amara Ridge**, **The Ridge**, and **Taraji Heights**. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0%, and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register **here**
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the trainings for their teams. The Wealth Management Trainings are run by the Cytonn Foundation, under its financial literacy pillar. If interested in our Private Wealth Management Training for your employees or investment group please get in touch with us through wmt@cytonn.com. To view the Wealth Management Training topics, click here
- $\bullet\,$  For recent news about the company, see our news section here
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: Summary of Investment-Ready Projects
- We continue to beef up the team with ongoing hires for: Quality Control and Assurance Manager & Associate, Sales & Marketing Manager, Procurement Manager, Head of Business Development-Cytonn Asset Managers Limited, Portfolio Manager and Investments Associate Public Markets, among others. Visit the Careers section on our website to apply

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