



Cytonn H1'2018 Markets Review

Company updates

- During the week, Cytonn Investments Management Plc secured an additional Kshs 2.1 bn in funding from our institutional partners, Taaleri of Finland. This is the fourth time the Finnish firm is investing in Cytonn, having already committed over KES 3.0 bn towards projects by Cytonn - The Alma, Amara Ridge and Situ Village. See [Press Release here](#)
- On Wednesday, 27th June 2018, Cytonn Foundation, an initiative of Cytonn Investments that focuses on giving back to the society through skill development, held a Private Wealth Management (WMT) and Cytonn Young Leaders Program (CYLP) training at the Mount Kenya University (MKU) located in Thika, as part of the Foundation's financial literacy pillar. The University staff were taken through a real estate management training session with a focus on opportunities available in the real estate sector. See [Event Note](#)
- Edwin H. Dande, CEO of Cytonn Investments, gave the key-note address at this year's Founders of the Year Awards (FOYA), held on 29th July 2018. See [Event Note here](#)
- On Saturday 30th June, 2018, Cytonn Investments Management Plc held a Staff Team Building Event themed "*Crazy Olympics*" at the Parklands Sports Club. See [Event Note here](#)
- Edwin H. Dande, CEO of Cytonn Investments, was a panelist at the Chartered Accountants Day for the Institute of Chartered Accountants of India - Nairobi Chapter, themed "*Corporate Governance*"
- Caleb Mugendi, Senior Investments Analyst, discussed the 2018 Appropriation Bill. Watch him on CNBC [here](#)
- Maurice Oduor, Senior Investments Manager, discussed the impact of the interest cap law. Watch him on Citizen TV [here](#)
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of **The Alma, Amara Ridge, The Ridge, and Taraji Heights**. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0%, and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register [here](#)
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the trainings for their teams. The Wealth Management Trainings are run by the Cytonn Foundation under its financial literacy pillar. If interested in our Private Wealth Management Training for your employees or investment group please get in touch with us through wmt@cytonn.com. To view the **Wealth Management Training topics**, click [here](#)
- For recent news about the company, see our news section [here](#)
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: [Summary of Investment-Ready Projects](#)

- We continue to beef up the team with ongoing hires for: Full Stack Software Engineer, Unit Manager-Nairobi. Visit the **Careers** section on our website to apply
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