



# Mombasa Real Estate Investment Opportunity August 2018, & Cytonn Weekly #34/2018

## Company updates

- Elizabeth N. Nkukuu, CFA, Chief Investments Officer, was on Citizen. T.V to discuss the new fuel tax in Kenya. Watch Elizabeth [here](#)
- Maurice Oduor, the Principal Officer of Cytonn Asset Managers Ltd, was on Citizen T.V to discuss the 16.0% VAT on petroleum products. Watch Maurice [here](#)
- Daniel Mainye, Technology Business Manager, was on KBC Channel 1 to discuss the hike in fuel charges. See Daniel [here](#)
- Derrick Keiya, Assistant Investments Analyst was on Njata T.V to discuss the impact of the hike in fuel prices on the economy. Watch Derrick [here](#)
- Nancy Murule, Senior Research Analyst was on Ebru T.V to discuss the Cytonn Retail Report 2018. Watch Nancy [here](#)
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of **The Alma, Amara Ridge, The Ridge, and Taraji Heights**. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0%, and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register [here](#)
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the training for their teams. The Wealth Management Training is run by the Cytonn Foundation under its financial literacy pillar. If interested in our Private Wealth Management Training for your employees or investment group please get in touch with us through [wmt@cytonn.com](mailto:wmt@cytonn.com). To view the **Wealth Management Training** topics, click [here](#)
- For recent news about the company, see our news section [here](#)
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: **Summary of Investment-Ready Projects**
- We continue to beef up the team with ongoing hires for IT Network Engineer and Unit Managers-Mt. Kenya Region. Visit the **Careers** section on our website to apply
- Cytonn Real Estate is looking for a 0.75-acre land parcel for a joint venture in any of the following areas, Lavington, Loresho (near Loresho Shopping Centre and its environs), Spring Valley Shopping Centre and its environs, Redhill Road (should be between Limuru Road Junction and Westlands Link Road), Lower Kabete Road (between Ngecha Road Junction and UON Campus), and Karen. The parcel should be in a good location with frontage to a tarmac road. For more

information or leads, email us at [rdo@cytonn.com](mailto:rdo@cytonn.com)

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