



# Unlocking New Listings on the Nairobi Bourse, & Cytonn Weekly #40/2018

## Company updates

- Cytonn Investments Management Plc entered into a transaction with its leading institutional partner, Taaleri of Finland, whereby Taaleri has acquired the option to subscribe for up to 20% of Cytonn shares. The transaction effectively enhances the partnership beyond project financing to now ownership, which better aligns the parties. For more information, see our [press release](#);
- Maurice Oduor, Principal Officer, Cytonn Asset Managers Ltd was on Citizen TV to discuss the taxes on internet and mobile money transfers that were introduced by the Kenya Government following the passing of the Finance Bill 2018. See Maurice [here](#);
- Beatrice Mwangi, Assistant Research Analyst was on Njata TV to discuss the Company's product offering. See Beatrice [here](#);
- The Show Houses for The Ridge, our Kshs 12.0 bn development in Ridgeways, will be open for viewing from October 27<sup>th</sup>, 2018. To subscribe, please register [here](#);
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of **The Alma, Amara Ridge, The Ridge, and Taraji Heights**. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0%, and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register [here](#);
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the training for their teams. The Wealth Management Training is run by the Cytonn Foundation under its financial literacy pillar. If interested in our Private Wealth Management Training for your employees or investment group, please get in touch with us through [wmt@cytonn.com](mailto:wmt@cytonn.com). To view the **Wealth Management Training** topics, click [here](#);
- For recent news about the company, see our news section [here](#);
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: [Summary of Investment-Ready Projects](#); and
- We continue to beef up the team with ongoing hires for Financial and Real Estate Advisors for our offices in Nairobi, Nakuru, Kisumu, and Nyeri. Visit the [Careers](#) section on our website to apply.

