

## Cytonn Annual Markets Review - 2018

## Company updates

- Cytonn Asset Managers Limited (CAML), the regulated affiliate of Cytonn Investments, has been registered and authorized by the Retirement Benefits Authority (RBA) to manage retirement benefit scheme funds. This comes a few months after the Capital Markets Authority (CMA) licensed CAML in March 2018. Read the full press statement here You can also read the media story here
- Faith Maina, Investments Analyst, was on KTN to discuss the events that shaped 2018 as well as what Cytonn has to offer going to 2019. Watch Faith here
- The Ridge, a comprehensive lifestyle development at Ridgeways in Nairobi County, by Cytonn Real Estate, offers a live work play environment. To view show house images click here. The site is open to clients all week long.
- We continue to hold weekly workshops and site visits on how to build wealth through real estate investments. The weekly workshops and site visits target both investors looking to invest in real estate directly and those interested in high yield investment products to familiarize themselves with how we support our high yields. Watch progress videos and pictures of The Alma, Amara Ridge, The Ridge, and Taraji Heights. Key to note is that our cost of capital is priced off the loan markets, where all-in pricing ranges from 16.0% to 20.0%, and our yield on real estate developments ranges from 23.0% to 25.0%, hence our top-line gross spread is about 6.0%. If interested in attending the site visits, kindly register here;
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the training for their teams. The Cytonn Foundation, under its financial literacy pillar, runs the Wealth Management Training. If interested in our Private Wealth Management Training for your employees or investment group, please get in touch with us through wmt@cytonn.com. To view the Wealth Management Training topics, click here;
- For recent news about the company, see our news section here;
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns of around 23.0% to 25.0% p.a. See further details here: Summary of Investment-Ready Projects;
- We continue to beef up the team with ongoing hires for Financial and Real Estate Advisors for our
  offices in Nairobi, Nakuru, Kisumu, and Nyeri. Visit the Careers Section on our website to apply;
- Cytonn Centre for Affordable Housing (CCFAH) is looking for a 2-acre land parcel for a joint venture in; Kiambu County (Ruiru, Kikuyu, and Lower Kabete), Nairobi County and its environs. The parcel should be; (i) fronting a main road, or not more than 800 metres from the main road, and (ii) priced at Kshs 20mn per acre or below. For more information or leads email us at affordablehousing@cytonn.com

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