

## Kenya Listed Banks H1'2019 Report, & Cytonn Weekly #39/2019

## Company updates

- Cytonn Asset Managers Ltd, our subsidiary regulated by CMA and RBA, will host a training for Pensions Trustees on October 3<sup>rd</sup> and 4<sup>th</sup> 2019 at Sarova Whitesands in Mombasa. The training is about "Maximizing Pension Returns Through Alternative Investments" and it is geared towards improving scheme returns based on strategic asset allocation to achieve a 13.5% return. The training is at no cost, to attend just email pensions@cytonn.com
- Cytonn Money Market Fund closed the week at an average yield of 10.9% p.a. You can now invest and withdraw digitally by dialing \*809#;
- Cytonn Real Estate was named the Best Real Estate Developer in Kenya, 2019 by the International Business Magazine. We are proud to receive this prestigious award. It is a testament to our commitment to providing excellent and aspirational real estate products.
- Caleb Mugendi, Assistant Manager Public Markets, was on CNBC to discuss the halting of the trading of Mumias Sugar LTD's shares at the Nairobi Securities Exchange. Watch Caleb here.
- Following the licensing of our regulated affiliate, Cytonn Asset Managers Limited, we are
  transitioning to an agency model and are looking for agents for our regional markets Kisumu,
  Nakuru, Mt. Kenya, and Mombasa. If you have an existing financial services sales business and
  interested in being an agent in any of these regions, please email us at IFA@cytonn.com;
- Phase 1 of The Alma is now 100% sold with early buyers having achieved over 55% capital appreciation. We are now running a promotion in Phase 2: Buy a unit in Phase 2 with a 15-year payment plan and 0% deposit. For inquiries, please email us on clientservices@cytonn.com. The site is open between 8 am 5 pm, 7-days a week for site visits;
- For an exclusive tour of Cytonn's real estate developments, visit: Sharp Investor's Tour and for more information, email us at sales@cytonn.com;
- Following the completion and handover of Amara Ridge in Karen, we have now launched our next Karen project, dubbed Applewood, a Kshs 2.5 bn residential development located in Miotoni, Karen. This signature development shall comprise luxury homes, each sitting on 1/2 acre. We invite you to the exhibition of Applewood which is ongoing at the Amara Ridge Clubhouse (Location pin: https://goo.gl/maps/B3GVnu8pHyn) or at the Applewood Sales Centre on Miotoni Road (Location pin: https://goo.gl/maps/ZfABuGjFo1z) from 9:00 am to 5:00 pm daily. Call 0709 101 000 or email resales@cytonn.comto reserve a villa! See Video here;
- We continue to hold weekly workshops and site visits on how to build wealth through real estate
  investments. The weekly workshops and site visits target both investors looking to invest in real
  estate directly and those interested in high yield investment products to familiarize themselves
  with how we support our high yields. Watch progress videos and pictures of The Alma, Amara
  Ridge, and The Ridge;
- We continue to see very strong interest in our weekly Private Wealth Management Training (largely covering financial planning and structured products). The training is at no cost and is open only to pre-screened participants. We also continue to see institutions and investment groups interested in the training for their teams. Cytonn Foundation, under its financial literacy

pillar, runs the Wealth Management Training. If interested in our Private Wealth Management Training for your employees or investment group, please get in touch with us through wmt@cytonn.com. To view the Wealth Management Training topics, click here;

- For recent news about the company, see our news section here;
- We have 10 investment-ready projects, offering attractive development and buyer targeted returns. See further details here: Summary of Investment-Ready Projects.

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